Supplemental Lost Profits Report

POWERWEB, INC.

May 27, 2004

Prepared by Constantinos Gus Pappas, CPA

PAPPAS AND COMPANY

CERTIFIED PUBLIC ACCOUNTANTS, LLC

206 WEST STATE STREET LOWER LEVEL MEDIA, PA 19063

TELEPHONE:610-565-8050 TOLL FREE: 800-494-9335 FACSIMILE: 610-565-8049

We have reviewed the expert report of Dr. Rosenzwieg, which disputes certain of the assumptions and methodologies in our report dated March 31, 2004. The vast majority of Dr. Rosenzwieg's criticisms are unfounded either because he assumed facts that we believe to be incorrect or misunderstood the methods presented. However, a few of his comments were reasonable and have caused us to clarify or refine our opinion as follows:

- a. The recent inclusion of Chicago ISO into the PJM ISO caused us to remove the annual license fee of \$175,000 for the years 2004 to 2009.
- b. The amount of the monthly access fee per meter, which was referred to in the original report as a hosting fee, is correct as stated. This fee is comprised of a \$75 hosting fee, a \$50 server fee and a \$25 meter fee, totaling of \$150 per meter that was online.
- c. We have revised the method of calculating a penetration rate for energy management customers of NewEnergy. We began by using NewEnergy's actual customers numbers and ramping them up based on an EIM Study conducted by Baltimore Gas and Electric. The ramp up would have been 35%, 42% and 49% by the end of the third year. The reason we used this study is due to the similarity of the accounts in the study to the types of accounts NewEnergy would go after.
- d. As in the original report the numbers of meters by ISO for load management customers (the penetration rates) were calculated and supplied to us by the Brattle Group. In addition, the Brattle Group provided us with load management customers of NewEnergy based on Dr. Rosenzwieg's exhibit MBR-3. We preformed calculations using both sets of data and provided these calculations to the Brattle Group.
- e. The original calculation of damages from lost contracts used NewEnergy's penetration rates on meters for load management and an expected number of energy management customers as applied to the customer base of each utility that awarded a contract. We shifted this calculation to mirror Powerweb's experience under its current contracts. That resulted in the omission of load management profits because of the penetration rate of customers in this area is not yet well established.
- f. The penetration rate for energy management customers is the rate of penetration of all commercial and industrial customers that Powerweb presently encounters with its contracts.
- g. The 13 contracts represent contracts that Powerweb lost to either Silicon Energy or RETX.

- h. From the 13, we omitted one contract where we could not sufficiently verify the size and scope of the contract and one contract where the size and scope differed from what we had assumed would be a Powerweb contract.
- i. Although, with the exception of the removal of the license fee for Chicago after 2003, Dr. Peter Fox-Penner shows these changes in his Revised Table 11 that includes all of NewEnergy's representations. Dr. Peter Fox-Penner shows them there for the convenience of present value calculations but are not dependent on MBR3.

Accordingly, our revised calculations result in \$109,527,917.00 in lost profits to Fowerweb in the areas listed in my report. We have not adjusted for any tax consequences or the effect of the time value of money, those adjustments were made by the Brattle Group and are presented in their supplemental report. Our revised calculations are set forth in the attached exhibits.

Constantinos Gus Pappas, CPA

Pappas and Company

Certified Public Accountants, LLC

May 27, 2004

Powerweb Technologies

Breakdown by Year											
NewEnergy Load Management NewEnergy Energy Management	2000 \$1,922,841.00 \$1,553,400.00	2001 \$1,393,254.00 \$1,466,100.00	2002 \$1,282,947.00 \$3,519,000.00	2003 \$1,235,994.00 \$3,519,000.00	2004 \$1,065,917.00 \$3,519,000.00	2005 \$1,086,013.00 \$3,519,000.00	2006 \$1,089,140.00 \$3,519,000.00	2007 \$1,095,105.00 \$3,519,000.00	2008 \$1,103,792.00 \$3,519,000.00	2009 \$1,111,784.00 \$3,519,000.00	Totals \$12,386,787.00 \$31,171,500.00
BGE Load Management BGE Energy Management			\$432,780.00 \$81,900.00	\$594,996.00 \$233,100.00							\$1,027,776.00 \$315,000.00
Verizon	\$0.00	\$0.00 \$1,012,520.00	\$288,504.00	\$128,668.00	\$96,168.00	\$96,168.00	\$96,158.00	\$96,168.00	\$96,168.00	\$96,168.00	\$2,006,700.00
Lost Contracts Load Management Lost Contracts Energy Management			\$18,919,305.00	\$0.00 \$20,801,718.00	\$0.00 \$18,919,305.00 \$20,801,718.00 \$22,899,131.00						\$0.00 \$62,620,154.00

\$3,476,241.00 \$3,871,874.00 \$24,524,436.00 \$26,513,476.00 \$27,580,216.00 \$4,701,181.00 \$4,704,308.00 \$4,710,273.00 \$4,718,960.00 \$4,726,952.00 \$109,527,917.00

Omni-Link Platform Districtor Set Up Fee (one time) Districtor Set Up Fee (one time) Annual Losase Fee par ISO (6) Total License and Set Up Fees	Contract S240,000.00 \$175,000.00	240,000.00 1,050,000.00 1,290,000.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00	0.00 0.00 0.00	00.0	00.0 00.0 00.0	00.0 00.0 00.0	0.00 0.00 0.00	0.00 0.00 0.00 0.00	November 0.00 0.00 0.00	0.00 0.00 0.00	Total 2000 \$240,000 00 \$1,050,000 00
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)	\$150.00													
P.IM Maters Customers Communicating Meters	By Y/E 1	0 0 8	008	008	008	998	5	8					1	6
NYISO Materia Customers Communicating Melers	n v	0 0 0	3 00	3 00		3 00	9 9 9	000		9 9 9	0 0 0			000000000000000000000000000000000000000
Meter Access rea (montrity) NEISO Mitars Connunicating Meters Lider Access Fee (months)	00	3 008	3 00 6	0 0 0		3 008			3 000	9 9 9	3 00 8	0 0 0	3 008	00.00
Chicago Metars Customers Communicating Meters Meters Fee (monthly)	00	9 000	000	0 0 00	0 0 00	0 0 0	000	9 9 9	0 0 00	0 0 00	0 000	0 0 8	0000	\$0.00
Customers Customers Conmunicating Meters Meter Access Fee (monthy)	00	0 00:0	0.00	0000	o o o	0.00	0.00	0 00.0	0 0 0	0 0 00	0 00:0	000	0.000	\$0.00
California Meters Convruntating Meters Convruntating Meters Neters Fee (monthly)	38 38	0000	0.00	0 0 00 0	0 0 00 0	0 0 00 0	36 332 49,800.00 46,650.00	36 332 49,800.00 48,950.00	36 332 48,800,00 48,850,00	36 332 49,800.00 49,950.00	36 332 49,800.00 49,850.00	36 332 49,800.00 49,850.00	36 332 49,800.00 48,950.00	\$348,800.00 \$349,650.00
Meters installed in all ISOs Equipment Charge (one time)	\$2,000.00	0000	0.00	0.00	0.00	0.00	333	0000	0.00	0.00	0.00	0000	0.00	\$686,000.00
Total revenue for the year EXABLES Programming software for new portal (one time) Programming software for new portal (3-4 servers) Pruchase of servers to flost clent (3-4 servers)	\$20,000.00 \$20,000.00	\$1,290,000,00 20,000,00 20,000,00 40,000,00	00.00 00.00 00.00	00.00	0.00	00:00 00:00 00:00	0.00	0.00	00.03	0.00	0.00	00.00	0.00	\$2,305,650.00 \$20,000.00 \$20,000.00
Mater communication costs (monthly per meler) Software maintance (monthly 2 hours per)	\$39.00	0.00	00.0	00.0	0.00	00.00	12,987.00 200.00 13,187.00	12,987.00 200.00 13,187.00	12,987.00 200.00 13,187.00	12,987.00 200.00 13,187.00	12,987.00 200.00 13,187.00	12,887.00 200.00 13,187.00	12,987.00 200.00 13,187.00	\$90,909.00 \$1,400.00 92,309.00
Equipment cost per meter	\$750.00	0.00	0:00	00:00	0.00	0.00	249,750.00	00.0	000	0.00	000	000	0.00	\$250,500.00
Total expenses	•	\$40,000.00	\$0.00	\$0.00	\$0.00	00.03	\$262,937.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$382,809 00
Gross Profit Margin for the year (by month)	•	\$1,250,000.00	80.00	00 0\$	\$0.00	\$0.00	\$453,013.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$1,922,841.00

POWERWEB TECHNOLOGIES.
NewEnergy Load Management

C	Case	2:0)2-	·cv-0	2733-	НВ	Docu	ment 1	132	Filed	07	/30/200	04	Pa	age	e 6	6 of 25
2 2	21,050,000.00			\$7,050.00	\$32,550.00	\$0.60	\$178,500.00	\$0.00	\$249,000.00 \$467,100.00	80 OS	\$1,517,100.00	\$0.00 \$0.00 \$0.00	\$121,446.00 \$2,400.00 123,846.00	\$0.00	\$123,846.00	\$1,393,254.00	\$3,822,750.00 \$506,655.00 \$3,316,035.00
December 0.00	11			9 00:006	11 31 4,660.00	0.00	40 170 25,500.00	0 0 00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	207 0 0.00	\$31,050.00	0000	8,073.00 200.00 8,273.00	0.00	\$8,273,00	\$22,777.00	\$81,000.00 \$21,460.00 \$59,540.00
November 0.00	0.00			8 800.008	11 31 4,650 00	0.00	40 170 25,500.00	0 0 00:0	0 0 0.00 31,050 00	207	\$31,050.00	00.00	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$50,540.00
October 0.00	000			6 6 900.00e	11 31 4,650.00	0.00	40 170 25,500.00	0.00	0.00 31,050.00	207 0 0:0	\$31,050.00	00.0	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$59,540.00
September 0.00	8 8			9 9 00:005	11 31 4,650.00	0.00	40 170 25,500.00	0 00'0	0 0 00.0 00.00	207	\$31,050.00	80.0	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$59,540.00
August 0.00	000			6 6 00.009	11 31 4,650.00	0.00	40 170 25,500.00	00.00	0 0 0.00 31,050.00	207	\$31,050.00	00.00	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$59,540.00
0.00	00.0			8 9 00:008	11 31 4,650.00	0 0 0	40 170 25,500.00	0 00:0	0 0 0.00 31,050.00	207 0.00	\$31,050.00	00.0	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$59,540.00
0.00	0.00			9 900.006	11 31 4,660.00	0.00	40 170 25,500.00	000	0 0 0.00 31.050.00	207 0 0.00	\$31,050.00	0000	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$747,000.00 \$271,210.00 \$475,790.00
L 0.00	0.00			150.00	0 0 00	0 00:0	000	0 00:0	36 332 49,800.00 49,950.00	333	\$49,950.00	0.00 0.00 0.00 0.00	12,087.00 200.00 13,187.00	0.00	\$13,187.00	\$36,783.00	\$49,950.00 \$13,187.00 \$36,763.00
April 0.00	00.0			150.00	0 000	0000	0 0 000	0 00:0	36 332 49,800.00 49,950.00	333 0.00	\$49,850.00	0000	12,987.00 200.00 13,187.00	0.00	\$13,187.00	\$36,763.00	\$49.850.00 \$13.187.00 \$36.763.00
March 0.00	0.00			150.00	0 000	0 0 00	0 000	0 0 0	36 332 49,800.00 49,850.00	333	\$49,950.00	00.0	12,987.00 200.00 13,187.00	0.00	\$13,187.00	\$36,763.00	\$49.950.00 \$13.187.00 \$36.763.00
February 0.00	00 c			150.00	0 000	0 00:0	0 0 00	0 00:0	36 332 49,800.00 49,950.00	333 0 0	\$49,950.00	0.00	12,987.00 200.00 13,187.00	0.00	\$13,187.00	\$36,763.00	\$49,950.00 \$13,187.00 \$36,763.00
January 0.00	1,050,000.00			150.00	0 0 0	0 00:0	0.00	0 00	36 332 49,800.00 49,950.00	333	\$1,099,850.00	00.0	12,887.00 200.00 13,187.00	00.0	\$13,187.00	\$1,086,763.00	\$2,386,650.00 \$53,187.00 \$2,336,763.00
Contract Amounts \$0.00	\$175.000.00	6	By Vie		3.3	00	40 170	00	۰۰'	207		\$20,000.00	\$39.00	\$750.00		R	
	Annual License Fee oer ISO (6) Tolal License and Sat Up Fees	Customer Monthly Fees (per meler/per region)	Meler Access ree (morning)	Communicating Meters Meter Access Fee (mouthly)	Customers Contraunicating Maters Mater Access Fee (monthly)	NEISO MALES Customers Communicating Melers Meter Access Fee (monthly)	Chicago Maters Customers Communicating Meters Meter Access Fee (monthly)	Customers Communicating Meters Meter Access Fee (monthly)	Customers Customers Communicating Meters Neter Access Fee (monthly)	Total Meters Meters installed in all ISOs Financian (Charos fore fina)	Total revenue for the year	EXPENSION Programming software for new portal (one time) Programming software to host client (3-4 servers)	Meier communication costs (monthly per meter) Software maintance (monthly 2 hours per)	Equipment cost per meter	Total expenses	Gross Profit Margin for the year (by month)	Total income Vears 1.6.2 Total Expenses Years 1.6.2 Gross Marrian Vears 1.6.2

Cas	se 2:0	2-cv-0	2733-	НВ	Docu	ment	132	F	iled ()7 ,	/30/200	04	Pa	age	e 7	of 25
Total 2002 \$0.00 \$1,000,000.00		\$16,050.00	\$85,200.00	00 O S	\$217,800.00	00.0\$	00.0 \$	\$319,050.00	80.00	\$1,369,050.00	00.08 00.08	\$82,953.00 \$2,400.00 85,353.00	\$750.00	\$86,103.00	\$1,282,847.00	\$5,191,800.00 \$582,758.00 \$4,599,042.00
December 0.00		11 11 1,650.00	24 59 8,850.00	0 00:0	32 86 12,900.00	0 000	0 0 0	23,400.00 156	00.0	\$23,400.00	00.0 00.0	6,084.00 200.00 8,284.00	00.0	\$6,284.00	\$17,116.00	\$104,400 BO \$27,744.00 \$76,656.00
November 0.00		11 11 1,650.00	24 59 8,850.00	0 00.0	32 86 12,900.00	900	0 0 0	23,400.00	00:0	\$23,400.00	00.0	6,084.00 200.00 6,284.00	0.00	\$6,284.00	\$17,116.00	\$104,400.00 \$27,744.00 \$76,656.00
October 0.00 0.00 0.00 0.00		11 11 1,650.00	24 59 8,850.00	0 0 00:0	32 86 12,900.00	0 000	0 000	23,400.00 156	00.0	\$23,400.00	0.00	6,084.00 200.00 6,284.00	0.00	\$6,284.00	\$17,116,00	\$104,400,00 \$27,744,00 \$76,656,00
September 0.00 0.00 กักก		11 11 1,650.00	24 59 8,850,00	0 000	32 86 12,900.00	0 0 0 0 0	0.00	23,400.00 156	00.00	\$23,400.00	0.00	6,084.00 200.00 6,284.00	0.00	\$8,284.00	\$17,116.00	\$104,400.00 \$27,744.00 \$78,656.00
August 0.00 0.00 0.00		11 11 1,650.00	24 59 8,850.00	0 0 00	32 86 12,900,000	0 00:0	000	23,400.00 156	00:00	\$23,400.00	00.0	6,084.00 200.00 6,284.00	000	\$6,284.00	\$17,116.00	\$104,400.00 \$27,744.00 \$76,656.00
9.00 n.n.n		11 11 1,650.00	24 59 8,850.00	0 000	32 86 12,900.00	0 0 00	0 0000	23,400.00 156	0.00	\$23,400.00	00.0 00.0 00.0	6,084.00 200.00 6,284.00	0.00	\$6,284.00	\$17,116.00	\$104,400.00 \$27,744.00 \$76,656.00
0.00 0.00 0.00		11 11 1,850.00	24 59 8,850 00	0 00:0	32 86 12,900.00	0.00.0	9 0 0.00	23,400.00 156	00.0	\$23,400.00	0.00	6,084,00 200.00 6,284.00	0.00	\$6,284.00	\$17,116.00	\$770,400.00 \$277,494.00 \$492,906.00
0.00 0.00 0.00		9 00 00e	11 31 4,850.00	0 00:0	40 170 25,500.00	0 00:0	0 000	31,0 50 .00 207	000	\$31,050.00	00.0	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$58,540.00
0.00 0.00 0.00 0.00		9 9 00:008	11 31 4,650.00	0.00	40 170 25,500.00	0 00:0	0 000	31,050.00 207	0.00	\$31,050.00	00.0	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,480.00 \$59,540.00
March 0.00 0.00 0.00 0.00		9 9 90,000	11 31 4,650 00	0 00:0	40 170 25,500.00	0 0 00	0 000	31,050.00 207	0.00	\$31,050.00	00.0	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$21,480.00 \$21,480.00 \$59,540.00
Fabruary 0.00 0.00 0.00 0.00 0.00		8 8 00.008	11 31 4,650.00	00.0	40 170 25,500.00	0 0 00:00	0 0 00	31,050.00 207	0 00	\$31,050.00	880	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$22,777.00	\$81,000.00 \$21,460.00 \$58,540.00
0.00 0.00 1.050.000.00 1,050,000.00		6 6 00.00	15 31 4,660.00	0 00 0	40 170 25,500.00	0 00 0	c 000	31.050.00	0.00	\$1,081,050.00	0.00	8,073.00 200.00 8,273.00	0.00	\$8,273.00	\$1,072,777.00	\$3,471,000.00 \$61,460.00 \$3,409,540.00
Contract Amounts \$0.00 \$175,000	\$150.00	By Y/E As 11	5. 5. 5. 24	00	32 32 86	00	000	156	\$2,000.00	'	\$20,000.00	\$39.00	\$750.00	1	1	
Omni-Unk Platform Revenue - 2.025 Distributor Set Up Fee (one time) Annual License Fee per ISO (6) Total License and Set Up Fees	Customer Monthly Fees (per mater/per region) Metar Access Fee (monthly)	Customers Corrunicating Meters Meter Access Fee (monthly)	NYISO Melers Customers Communicating Melers Meter Access Fee (monthly)	NEISO Melera Customers Communicating Melera Meler Access Fee (monitry)	Chicago Maters Customers Communicating Melens Meter Access Fee (monthly)	Customers Communicating Meters Meter Access Fee (monthly)	California Maters Communicating Neters Meter Access Fee (monthly)	Total Meters	Meters installed in all ISOs Equipment Charge (one lime)	Total revenue for the year	Expanses Programming software for new portal (one time) Pruchase of servers to host chent (3-4 servers)	Meter communication costs (monthly per meter) Software main lance (monthly 2 hours per)	Equipment cost per mater	Total expenses	Gross Profit Margin for the year (by month)	Total Income Years 1 to 3 Total Expenses Years 1 to 3 Gooss Margin Years 1 to 3

Ombut-Link Patriom Revenue - 2003 Distributor Set Up Fee (one time) Annual Irente Fao per ICD (n) Total License and Set Up Fees	Contract Amounts \$0 00 \$175,000 00	January 0.00 0.00 1,050,000,000 1,050,000,00	5464417 0.00 0.00 0.00	March 0.00 0.00 0.00	April 0.00	May 0.00 0.00 0.00	0.00 0.00 0.00	00:0 20:0 20:0	August 0.00 0.00 0.00 0.00	September 0.00 0.00 0.00	October 0 00 0.00 0.00	Nevember 0.00 0.00 0.00	December 0.00 0.00 0.00	Telai 2003 \$0.00 \$1,050,000.00 \$1,050,000.00	Case
Customer Manthly Fees (par meter/per region)															2:
Meter Access Fee (monthly)	\$150.00														:02
P.J.M. Matars. Customers Continualicating Maters Mater Access Fee (monthly)	By Y/E 5	11 1,850.00	11 1,650.00	11 11 1,650.00	11 11 1.650 00	11 11 1,650.00	5 25.00	5 5 750.00	5 5 750.00	5 5 50 052	5 550 00	2. 2. 5. 5.	2 S S S S S S S S S S S S S S S S S S S	20 003	2-cv-0
Customers Communicating Meiors Meter Access Fee (monthly)	18	24 59 8,850.00	24 59 8,850.00	24 59 8,650.00	24 59 8,850.00	24 59 8.850.00	18 37 5,550 00	18 37 5,550.00	18 37 5.550.00	18 37 5.550 00	18 37 5.550.00	18 37 550 00	18 18 37		2733-
NEISO Maiers Conntrunicating Meiers Meter Access Fee (monthly)	٥٥	0 0 00	0 000	0 000	0 00.0	0 00.0	0 0 00	0 00:0	0 0 0 0.0	0	0 000	0 000			НВ
Chicago Malura Customers Communicating Meters Meter Access Fee (monthly)	 8	32 86 12,900,00	32 86 12,900.00	32 86 12,900.00	32 86 12,900.00	32 86 12,900.00	41 90 13,500.00	41 90 13,500.00	41 90 13,500,00	41 80 13,500.00	41 90 13,500.00	41 80 13,500.00	41 80 13,500,00	\$159,000 00	Docui
Taxas Matars Customers Communicating Meters Mater Access Fee (monthly)	00	0.00	0.00	0 000	0 0 00	0.00	0 0 00	0.00	0 0 00	0 0 00:0	0 0 0	0 0 00	0 0 00	3	ment 1
California Malata Customers Communicating Mulars Meter Access Fee (monthly)	0 0 26.	0 0 0.00 23,400.00	0 0 0.00 23,400.00	0 0 0.00 23,400.00	0 0 0.00 23,400.00	0 0 0.00 23,400.00	0 0.00 19,800.00	0 0 0.00 19,800.00	0 0.00 19,800.00	0 0 0.00 19,800.00	0 0 0.00 19,800.00	0 0 0.00 19,800.00	0 0 0.00 16,800.00	\$0.00 \$0.00 \$255,600.00	132 Fi
Meters instation in all ISOs Equipment Charge (one time) Total revenue for the year	\$2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00.0	0.00	0000	80.00	led 07
EXPADRER Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	\$20,000.00	00 0	0.00 0.00 0.00	00.0	00 0 00 0 00 0	00 0 00 0 00 0 00 0	00 0 00 0	000	00:0 00:0	0.00	00.00	00.00	00.0 00.0	00.08 00.08	//30/200
Meter communication costs (monthly per meter) Software maintence (monthly 2 hours per)	\$39.00	6,084.00 200.00 6,284.00	6,084.00 200.00 6,284.00	6,084.00 200.00 8,284.00	6,084.00 200.00 6,284.00	6.084.00 200.00 6.284.00	5,148.00 200.00 5,348.00	5,148.00 200.00 5,348.00	5,148.00 200.00 5,348.00	5,148.00 200.00 5,348.00	5,148.00 200.00 5,348.00	5,148.00 200.00 5,348.00	5,148.00 200.00 5,348.00	\$66,456.00 \$2,400.00 68,856.00)4 I
Equipment cost per metor	\$750.00	0.00	0.00	0.00	0.00	0.00	000	00.0	000	000	0.00	0.00	8.0	\$750.00	Pa
Total expenses	I	\$6,284.00	\$6,284.00	\$6,284.00	\$6,264.00	\$6,284.00	\$5,348.00	\$6,348.00	\$5,348.00	\$5,348.00	\$5,348.00	\$5,348.00	\$5,348.00	\$69,606.00	ge
Gross Profit Margin for the year (by month)	~	\$1,067,116.00	\$17,116.00	\$17,116.00	\$17,116.00	\$17,116.00	\$14,452.00	\$14,452.00	\$14,452.00	\$14,452.00	\$14,452.00	\$14,452.00	\$14,452.00	\$1,235,994.00	8
Total lucome Years 1 to 4 Total Expenses Years 1 to 4 Gross Margin Years 1 to 4	•	\$4,544,400.00 \$67,744.00 \$4,476,656.00	\$104,400.00 \$27,744.00 \$76,656.00	\$104,400.00 \$27,744.00 \$76,656.00	\$104,400.00 \$27,744.00 \$76,656.00	\$104,400.00 \$27,744.00 \$76,656.00	\$790,200.00 \$282,842.00 \$607,358.00	\$124,200.00 \$33,092.00 \$91,108.00	\$124,200.00 \$33,092.00 \$91,108.00	\$124,200.00 \$33,092.00 \$91,108.00	\$124,200.00 \$33,092.00 \$91,108.00	\$124,200.00 \$33,002.00 \$91,108.00	\$124,200.00 \$33,092.00 \$91,108.00	\$6,487,400.00 \$662,384.00 \$5,835,038.00	of 25
															5

Total 1048	se 2	2:0	2-CV 01 01 01 01 01 01 01 01 01 01 01 01 01	02733- 00 00 05 00 00 00 00 00 00 00 00 00 00 0	·HB	42 42 63 63 13,960 00 \$1,150,00 13,960 00	iment	132 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.000 \$18,000.00	07/30/20	5,499.00 5,499.00 \$64,233.00 200.00 \$20,000 \$2,400.00 \$2,400.00 \$5,699.00 \$6,633.00	0.00 \$7,500.00	\$15,451.00 \$15,451.00 \$1,065,917.00 ①	00 \$145,350,00 00 \$38,781,00 00 \$106,659,00
October 30 0.00 30 0.00 30 0.00			10 10 10 1,500.00	19 19 38 38 00 5,700.00	0 0 0	42 42 42 93 93 00 13,950.00	0 0000	0 0 0 0 0 0 00 000 0,00 0,00 21,150,00 141 141		821,180,000 0 0.00 0 0.00 0 0.00	0 5,499.00 0 200.00 0 5,699.00		0 \$15,451.00	\$145,350.00 \$38,791.00 \$106,559.00
August September 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.			10 10 1,500.00	19 38 5,700.00	000	42 93 13,950 00 13,950.0	000	0 0 0 0 0 21,150 00 21,150.0	1	821,150.00 \$21,150.00 0.00 0.00 0.00 0.00	5,499.00 5,499.00 200.00 200.00 5,699.00 5,699.00		\$15,451.00 \$15,451.00	~ v
000 000 000			10 10 1,500.00	19 38 5.700.00	0 00.0	42 93 13,950.00	0.00	0 0 0.00 21,150.00	0.00	0.00 0.00 0.00	5,499.00 200.00 5,699.00	000	\$15,451.00	888
00.0 00 00.0 00			5 5 10 00 1,500.00	18 37 38 00 5,700.00	0 00	41 42 90 93 00 13,950,00	0 00	0 0 0 0 0 000 0 21,150,00	18,000	0 0.00 0 0.00 0 0.00	0 5,499.00 200.00 0 5,699.00		0 \$26,701.00	
0.00 0.00 0.00 0.00 0.00 0.00			5 5 750.00 750.0	18 37 00 5.550	0000	41 90 00 13,500	000	0 0 0 0 0 0 0 00 000 10,800.00 132		0.00 0.00 0.00 0.00 0.00 0.00 0.00	.00 5,148.00 .00 200.00 .00 5,348.00		00 \$14,452.00	00 \$124,200.00 00 \$33,092.00 00 \$91,108.00
March April 0.00 0.00 0.00 0.00 0.00			5 5 750.00	18 37 5,550.00 5,550.	9 9 9	41 90 13,500.00 13,500.	0 00:0	0 0 0.00 19,800.00 13,20	- 8	\$19,800,00 0.00 0.00 0.00 0.00 0.00	5,148.00 5,148.00 200.00 200.00 5,348.00 5,348.00		\$5,348,00 \$14,452.00	"
February Mas 0.00 0.00 0.00			s 5 750.00	18 37 5,650.00 5	0.000	41 90 13,500.00 13	00:0	0 0 0.00 19,800.00		0.00 0.00 0.00 0.00 0.00	5,148.00 5, 200.00 5,348.00 5		\$14,452.00 \$14	
0.00 875,000.00 875,000.00			5 5 750.00	18 37 5,550.00	00.0	41. 90 13,500.00	0 0000	0 0 0 0.00 19,800.00	0.00	2894 800 00 0 0 0 0 00 0 00	5,148.00 200.00 5,348.00	0.00	\$5,346.00	
Contract Amounts \$0.00 \$175,000.00		\$150.00	By Y/E 10 10	388	00	42 83	0 a	°° ' ;	\$2,000.00	\$20,000.50 \$20,000.00	\$39.00	\$750.00	•	
Omni-Link Plutform Awature2004 Distributo. Set Up Fee (one lane) Awati License Fee per ISO (5) Total License and Set Up Fees	Customer Monthly Fees (por meter/per region)	Meter Access Fee (monthly)	EJM Meters in the PJM/Chicago ISQ Customers Cormunicating Meters Meter Access Fee (monthly)	NYISO Maters Customers Communicating Meters Meter Access Fee (monthly)	NEISO, Maleza Customers Communicating Meleny Meter Access Fee (monthly)	Chicago Meturs In the P.J.M.Chicago ISO Customers Communicating Meters Meter Access Fee (monthy)	Taxis Meters Customers Communicating Meters Meter Access Fee (monthly)	Casifornia Meters Continualization Meters Meter Access Fee (monthly)	Meterr installed in all ISOs Equipment Charge (one time)	Total revenue for the year Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	Melver communication coets (monthly per mater) Software maintance (monthly 2 hours per)	Equipment cost per meter	I oval axpenses Gross Profit Margin for the year (by month)	Total Income Years 1 to 5 Total Expenses Years 1 to 5 Greek Marnin Years 1 to 5

Omnt-Link Platform Revanue : 2005 Distributor Set Up Fee (one time)	Contract Amounts	January	Februar	March	April	Ā	B onf	Ą	August	i de la companya de l	į	-		je g
Annual License Fee per ISO (5) Total License and Set Up Fees	\$175,000 00	675,000,00	0.00	000	0.00	800			00 c		00.0	0.00	0.00 0.00	
					!			000	00.0	00.00	00:0			\$875,860.00
Customer Monthly Fees (per meter/per region)														e 2
Meter Access Fee (monthly)	\$150.00													2:0
P.J.M. Maters in the P.J.M.Chicago ISO	By Y/E													2-0
Customers Communicating Meters Meter Access Fee (monthly)	19 19 19 19 19 19 19 19 19 19 19 19 19 1	10 10 10 10	0.00	01 01	01	t 01	91 91	5 0	5 č	<u>o</u> o	Q1 G1	62.5	9. 6	CV-(
NYISO Matera			200	00000	00.006.1		~	2,850.00	2,850.00	2,850.00	2,850.00	2,850.00	2,850	2 <u>7.7</u>
Customers Communicating Meters Meter Access Fee (monthly)	s 39	19 38 5,700.00	19 38 5.700.00	38 00 007 8	19 38	38 88	⊕ (S)	5 G	39	9 9 9	a G	0+ 000	4. G. G.	733
NEISO Meters				3	3	9,700.00	00.098,0	6,850.00	5,850.00	5,850.00	5,850.00	5,850.00	6,850.00	\$69,450.00
Communicating Meters Meter Access Engline Meters	00	00	00	00	• •	00	00	00	0 (0.	0	0	0	ΙB
Chicago Maters in the Division of		00.0	0.0	0.00	0.00	000	0.00	00:0	000	00.00	0.00	0.00	0 00:0	2 0 00
Communicating Malers	1.8	2 5	4.5	45	4	2	2	4	1	4	3	;	:	Doo
Meter Access Fee (monthly)		13,950.00	13,950.00	13,850.00	13,950.00	13,050.00	14,400.00	14.400.00	14 400 00	98 98	883	4 8 9	4 8	cu
Toxas Maints										00.00**	14,400.00	14,400,00	14,400.00	\$170,5 <mark>51</mark> 00
Customers Communicating Meters	00	00	00	00	9 0	00	00	0	0 (0	0	0	0	en
water Access rea (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	98	0 00	000	0	0 0	t 1
California Meters												3	2	3
Communicating Meters Fee Impurity	9 a	00	00	00	00	00	00	00	0 0	00	0 (0	0	2
Total Malers		21.150.00	21.150.00	0.00	00.0	0.0	0	00.0	•	0.00	000	0 00	0 0	6
	154	14	<u>+</u>	141	3	141	23,100,00	23,100.00 154	23,100.00	23,100.00	23,100.00	23,100.00	23,100.00	\$267,45 9 8 0
Moters installed in all ISOs Equipment Charge (one time)	\$2,000 00	0.00	0.00	000	0 00	0 0	13	0 0	0 6	0	0	0	. •	iled
Total revenue for the year	ı	\$896,150.00	\$21,150.00	\$21,150,00	\$21.150.00	\$21.150.00	00 000 073	2000 000	3	800	0.00	0.00	00:00	\$26,00 0 0
Expenses							00.001	\$43,100.00	\$23,100,00	\$23,100.00	\$23,100.00	\$23,100.00	\$23,100.00	\$1,168,450.00
Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	\$20,000.00	0.00	00.00	0.00	0.00	0000	00.0	00.0	8	00'0	9.6	8	0.0	30/ड्ड
		0.00	3	0.00	0.00	0.00	0.00	0.00	8.0	0.00	800	0.00	00.0	39
Meter communication costs (monthly per meter) Software mainlance (monthly 2 hours per)	\$39.00	5,499.00	5,499.00	5,499.00	5,499.00	5,499.00	6,008.00	6,006.00	6,006.00	6.008.00	6 006 00	00 800	a S	04
		5,699.00	5,699.00	5,699.00	5,699.00	5,899.00	200 00 6,208 00	6,206.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
Equipment cost per meter	\$750.00	0.00	0.0	0.00	0.00	0.00	0.750.00	88	90			0.002.0	0,200.00	Pa
Total expenses	i	\$5,689.00	\$5,699.00	\$5,889.00	\$5,699.00	\$5,699.00	\$15,956.00	\$6,206.00	\$6.208.00	SR 206.00	20 20 20	00.00	00.0	
Gross Profit Margin for the year (by month)	j	\$890,451.00	\$15,451,00	\$15,451.00	\$15,451.00	\$15,451.00	\$33,144.00	\$16.894.00	\$18 894 00	C18 804 00	616 804 00	90,200 W	_	\$82,43 76 0
Total Income Years 1 to 5	*			\$145,350.00		\$145 350 00	i	1	1	1		ŀ		\$1,086,013.00
Gross Margin Years 1 to 6	8	\$78,701.00		\$106,550,00	\$38,791.00	\$38,791.00	\$311,247.00	\$100,450,00	\$168,450.00	\$168,450.00	\$168,450.00	\$168,450.00	\$198,450.00 \$6	3,805,900@
		l	l	22.22.22.22.22.22.22.22.22.22.22.22.22.	1	00 800 001 ¢	1	1		11	!	1		\$7,986,966,00

Contineme region Revenue - 2006 Distributor Set Up Fee (one time) Anneal Livenae Fee part ISO (5) Total Livenae and Set Up Fees	Amounts \$0.00 \$175,000,00	January 0.00	Fabruary 0 0.00 0.00	March 8.00	April 0.00	May 0.00	00 00 00 00 00 00 00 00 00 00 00 00 00	0 0.00 0 0.00	August	September O 0.00	Octobe	Nevemb	Decemb	Territorio
		N'ON'G JA							00:0		000	800	0.00	11
customer Monthly Fees (per meter/per region)														_
Meter Access Fee (monthly)	\$150.00													.02
PJM Meters in the PJM/Chicago ISO	By Y/E													2 - c
Customers Communication of the Communication of the	2 :	Ğ	19	61										
Meter Access Fee (monthly)		2,850.00	2.850	19 2 850 00	91 850 00					2 0	19 20	Q1 C	5 E	
NYISO Meters						7,000	OC#.7	~	2,850		~		2,850.00	
Conminging Manager	23	3		19					2					
Meter Access Fee (monthly)	7	5,850.00	38 5,850.00	39 5.850.00	30	38	14			₹ ₹	0 1		8 4	
NEISO Meters					3	9		0. 150				6,150	6,150.00	
Customers Communicating Meters	00	00	00	00	0.0	0						c	c	
Maler Access Fae (monthly)		0.00	0.00	00:0	00:0	0.00	0 80	0 00	0 0	0 0		10	0	
Chicago Matera in the PJM/Chicago ISO											300	00:0	000	
Communication Meteor	₹ Ç	4.0	4	\$	44	44	45	45	7		į	;		
Meter Access Fee (monthly)	3	14,400.00	14,400.00	14.400.00	14 400 00	98 55	- 600		5		50	4 5	24 5	cu
Texas Maters						00.00		15,000,00	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	5177
Customers Communication Languages	0 (0	6	0	0	0	O	•	•	•	•			
Meter Access Fee (monthly)	>	0.00	0.00	o 00	000	0 8	0 6		90	•	0	0 0	00	
California Meters					}	8	000	0.00	8	0.00	0.00	0.00	0.00	
Congruitation Mater	00	0 0	0	0	0	0	0	c	•	c	•			
Meter Access Fae (monthly)	>	0.00	000	٥٥	0 2	0 0	0 5	0	0	0	0	00	0 0	
ord: Melens		23,100.00	23,100.00	23,100.00	23,100.00	23,100,00	24 000 00	24 000	000	18	0.00	0.00	0.00	٠,
	20	Š	<u>2</u>	<u>\$</u>	154	2	160	160	160	160	160	24,000.00	24,000.00	\$283,5
Meters installed in all ISOs Equipment Charge (one time)	60 000 00	0 8	0 8	0	0	0	19	G	c	c	ć			
Total revenue for the way			00.0	1	800	800	12,000 00	00.00	00:0	0.00	0.00	0.00	0.00	\$12,00
	İ	2858, T00 00	\$23,100.00	\$23,100.00	\$23,100.00	\$23,100.00	\$36,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24 000 00	\$24,000,00	24 000 00	
Expenses Programming software for new portal (one lime) Pruchase of servers to host client (3-4 servers)	\$20,000.00	000	0.00 0.00	0.00	0.00	000	08:6	00:00	000	0.00	6	0.00	0.00	0/2
		800	000	000	00:0	0.00	00.0	0.00	0.00	0.00	00.0	0.00	0.00	5
Meter communication costs (monthly per meter)	\$39.00	6,006.00	6,008.00	6,006.00	6 006 00	900	00016							•
orware marriance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	6,240.00 200.00	6,240,00	8,240.00 200.00	5,240.00	6.240.00	8,240.00	\$73,710.00
Equipment cost per meter	\$750.00	000			00:007'0	0,200,00	6,440.00	6,440.00	6,440.00	6,440.00	6,440.00	6,440.00	6,440.00	76,110.00
Total expenses	i		3		800	000	4,500.00	00.0	00.0	0.00	0.00	0.00	0.00	26.25 0
	Į	\$6,208.00	\$6,206.00	\$6,206.00	\$6,206.00	\$8,206.00	\$10,940.00	\$6,440.00	\$6,440.00	\$6,440.00	\$6,440.00	\$6.440.00	68 440 00	
Goss Profit Margin for the year (by month)	ı	\$891,894.00	\$15,894.00	\$16,894.00	\$18,894.00	\$18,894 00	\$25,060.00	\$17,560.00	\$17,580.00	\$17.560.00	647 680 00	200 000 4.1	1	380.00
Total income Years 1 to 7 Total Expenses Years 1 to 7	is	\$7,233,450.00		450.00		\$158.450.00	C014 450 00	6107 150 00	00 037 000		00.000	1		\$1,089,140.0
01 800 000 000 000		\$84,997.00	\$44,997.00		\$44,997.00	\$44,897.00	\$322 187 00	00.000,400,00	3192,450.00	\$182,450.00	\$192,450.00	\$192,450.00	\$192,450.00	\$9,976,400

Nevante - Zur. Distributor Set Up Fee (one time) Amount Liconso Foo par ISO (5) Total Liconso and Set Up Fees	Amounts 50.00 \$175,000.00	B75,000.00	February 0 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000 000 000 000 000	April 0.00	00.0 00.0 00.0	0000 0000 0000 0000	0.00 0.00 0.00 0.00	August 0.00	September 0.00 0.00 0.00 0.00	October 0.00 0.00 0.00	November 0.00 0.00 0.00 0.00	December 0.00 0.00	2002 2007 2007 2007 2007 2007 2007 2007
Customer Monthly Fees (per meter/per region)														
Meler Access Fee (monthly)	\$150.00													:02
P.J.M. Meters in the P.J.M.Chicago ISO	By Y/E													
Customers Conymunicating Meters	2.5	t t	6 0						23			00	ç	
Meter Access Fee (monthly)		2,850.00	2,850.00	2.850.00	19 2,850.00	2.850.00	3 000 50	888	200	200	22.53	20 20	2 8	
NYISO Meters									2000			3,000.00	3,000 00	
Communication Metare	12.5	23	2					21		7		i		
Mater Access Fee (monthly)		6,150.00	6,150.00	6,150.00	6.150.00	8 150 00	42	600	7 7 7	24	2 23	24	2 2 2	
NEISO Maters							0.000.0		6,300.00	6,300.00		6,300.00	6,300.00	
Communication Meteor	0 0	0	0	٥	0				c	c	c	·		
Meter Access Fee (monthly)		0.00	000	0.00	0 00	0 6	- 2	0 6	, 0		9 0	-	00	
Chicago Meters in the PJM/Chicago ISO									000	8	0.00	00:0	0.00	
Customers	47	45	45	45	45	44	;	,						
Communicating Meters Meters Meters Meters	103	15 000 00	20,000	100	50	100	103	103	74 £	7 6	47	. €	₩	CU
		20.00.0	Or oppo'es	15,000 00	15,000,00	15,000.00			15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	
Customers	5	c	•	•										
3	0	9 0	9 0	00	0 0	•	0.0	01	0	0	0	0	O	
Meler Access rea (monthly)		0.00	000	0.00	0.00	0.00	000	0.00	000	000	0 00	0 8	0	
California Matera										3		8	000	
Customers Communicating Meters	00	00	0	0	o	0	0	0	0	C	c	c	•	
r Access Fee	•	9.0	800	9 00	0 6	0 5	0 8	0	0	0		0	0 0	
OLAT MARIETS	165	24,000.00	24,000.00	24,000.00	24,000 00	24,000 00	24,750.00	24,750.00	24,750.00	24,750.00	24.750.00	0.00	0000	2003
		3	3	3	26	8	165	165	165	165	165	165	165	7876
Meters installed in all ISOs		٥	a	0	c	ć	•	•						
equipment Charge (one time)	\$2,000.00	000	0.00	00.0	00.0	8.0	10,000.00	0.00	° 8	0.00	0 00	0 0	0 6	•
Total revenue for the year	I	\$899,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$34,750.00	\$24.750.00	624 750 00	22.150.00		00.0	3	00000
	000000	:							2	00.00	324,750.00	\$24,750.00	\$24,750.00	21 178
Pruchase of servers to host client (3-4 servers)	\$20,000.00	88	0.00	0.00 0.00	8.6	0.00	00.0	0.00	00.0	0.00	80	0.00	0.00	
		80	0.00	00:0	000	0.00	00:0	00:0	00.0	0.00	000	00.00	0.00	
Meter communication costs (monthly per meter)	\$38.00	6 240 00	8 240 00	0000		;)4
Software maintance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	6,436.00	6,435.00	6,435.00	6,436.00	6,435.00	6,435.00	6,435.00	\$76,245.00
		6,440.00	6,440.00	6,440.00	6,440.00	6,440.00	6,635.00	6,635.00	6,635.00	6,635.00	6,635.00	200.00	200.00	\$2,400.00
Equipment cost per meter	\$750.00	000	80	000	00.0	00.0	3,750.00	000	0.00	0		. 6	******	a
Total expenses	-	\$6,440.00	\$6,440.00	\$6,440.00	\$6,440.00	\$6,440.00	\$10,385.00	\$6.635.00	KR 835 00	20 20 20	2000	800	0.00	4
Gross Profit Margin for the year (by month)	j	\$892,550.00	\$17,560.00	\$17,560.00	\$17.560.00	£47 580 00	424 905 00			2000000	26,635,00	96,635.00	\$8,635.00	\$83,145,00
fotal Income Years 1 to 8	"	00037 007 0			2000	00'mac's 1	\$24,365.00	\$18,115.00	\$18,115.00	\$18,115.00	\$18,115.00	\$18,115.00	\$18,115.00	\$1,095,105 NO
Total Expenses Years 1 to 8 Gross Marcin Years 1 to 8		\$91,437.00	\$61,437.00	\$51,437.00	\$192,450.00 \$51,437.00	\$192,450.00	\$332,572.00	\$217,200.00	\$217,200.00	\$217,200.00	\$217,200.00	\$217,200.00	\$217,200.00 \$	\$11,154,650
	,	0.041,013.00	\$141,013.00	\$141,013.00	\$141,013.00	\$141.013.00	CR18 828 00	1	44.00.00	ı	300,U/2.00		\$58,072,00	Ä

Cassas 2:02-cv-0		Document s	132 Filed	07/30/2004 Page 13 of 25 07/30/2004 Page 10 00 00 00 00 00 00 00 00 00 00 00 00
Decemb	21 3,150.09 21 43 6,450.00	0 0.00 0.00 107 16,050.00	0.00 0.00 0.00 25,650.00	6,669.00 6,669.00 6,669.00 6,669.00 6,00
Movember 0 000 0 000 0 000 0 000 0 000 0 000 0 0	21 3,150,00 21 21 43 6,450,00	0 00 0 00 48 107 16,050.00	0.00 0.00 25,650.00	\$25,690.0 \$ 0.00 0.00 0.00 0.00 0.00 0.00 0.00
October 000 000 000 000 000 000 000 000 000 0	3,150.00 21 23 43 6,450.00	0.00 0.00 48 107 16,050.00	0.00 0.00 25,650.00 171	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
September 000 000 000 000 000 000 000 000 000 0	3,150.00 21 43 6,450.00	0.00 49 49 16,050.00		22 23 25 25 25 25 25 25 25 25 25 25 25 25 25
August 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	3,150,00 21 43 6,450,00 0	0.00 49 49 16,050 00 0 0	0 0 0 0 0 0 171	\$ \frac{1}{2} \fra
21 21 21 21 21 21 21 21 21	6.450 00 0		0 0.0 0.00 171 171 0.00	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
21 2 1 2 2 1	21 43 4.3 6.450.00 0	3 948 200	25	9.525.6 0.68 0.68 0.68 0.80 0.80 0.80 0.80 0.
20 20 20 20 20 20 20 20 20 20 20 20 20 2	6,300 00 6,300 00 0 0 0 0		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6.68 20 5.68 5.88 5.11.36 5.88 5.80 5.33 5.642,043
April 0.00 U.V. V.	21 6,300.00 0 0 0 0.00		24.7	6.43 20 20 20 20 20 863 863 818118 858 720 858
March 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	21 42 42 6,300.00 6 0 0 0 0	47 103 .450.00 15,4 0 0	24,73	524.7 56.63 56
Fabruary 0.000 0.0	21 42 6,300 00 6,300 00 0 0	7	24.78	2
20 20 3(4) 20 20 3(4) 3(4) 3(4) 3(4) 3(4) 3(4) 3(4) 3(4)	2.1 42 6,300,00 6,3 0 0 0 0	2. 4.	24,75	25 23 25 29 25 29 29 29 29 29 29 29 29 29 29 29 29 29
Contract Amounts \$0.00 \$175,000.00 \$150,000 By YIE 21 21 316	21 43 6,3	4,3,1	24,75	
P so	Customers aling Meters Customers Ing Meters	lers lers ers ers	171 \$2,000.00	\$20,000,00 \$30,000 \$70,000 \$70,000 \$70,000
me (5) (5) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	<u>g</u>	Communicating Meters E (monthly) Customers Communicating Meters (monthly)	Control rice in the factor of	Programming software for new portal (one time) Pruchase of servers to host clent (3-4 servers) Meter communication costs (monthly per meter) Software maintance (monthly 2 hours per) Equipment cost per meter Total expenses Sorse Profit Margin for the year (by month) otal Income Years 1 to 9 otal Expenses Years 1 to 9
Omeri-List Platform Revenue - 2008 Distributo Sal Up Fee (one time) Annial I Feers Fee per ICD (is) Total Loanse and Sal Up Fees Justomer Monthly Fees (per meter) Meter Access Fee (monthly) PJM Meters in the PJM/Chicag Communic	Communic Melist Access Fee (monthly) Melist Access Fee (monthly) Melist Access Fee (monthly)	Meter Access Fee (monthly) Least Maters Communic Meter Access Fee (monthly)	r Access Fee ed in all ISOs Charge (one I for the year	FLEALER Programming solicities for new portal (on Pruchiase of servers to host clent (3-4 sa Moler communication costs (monthly per n Software maintaine (monthly 2 nours per) Equipment tosist per meter. Total expenses Gross Profit Margin for the year (by month) Total income Years 1 to 9 Total brome Years 1 to 9 Total Expenses Years 1 to 9 Total Expenses Years 1 to 9
R G G G G G G G G G G G G G G G G G G G	Chica	N Calif	Melars Total Melars Metars install Equipment Total revenue	Programming software for Pruchase of servers to hose Pruchase of servers to hose Meter communication costs Software maintaine (monits Equipment cost per meter. Total expenses Gross Profit Margin for the yy Total Income Years 1 to 9 Total Expenses Years 1 to 9 Total Expenses Years 1 to 9

Revenue - 2009 Distributor Set Up Fee (one time) \$0.00 Amutal Leanse Fee on ISO (5) \$175 000 00 Total License and Set Up Fees	Custoner Monthly Fees (per meter/per region) Meter Access Fee (monthly) \$150.00	P.J.M. Meters in the P.J.M.Chicago ISO By Y/E Customers 21 Communicating Meters 21 Meter Access Fee (monthly)	NYISO Malare Customers Communicating Melers Meter Access Fee (monthly)	NEISC MAIAIR Customers Communicating Maters O Meler Access Fee (monthly)	Chicago Malers in the PJM/Chicago ISO Customers Communicating Meter Access Fee (monthly)	Taxas Malars Customers Convmuncating Welers Matter Access Fee (monthly)	Customers Communicating Meters Communicating Meters Communicating Meters Communicating Meters Communicating Meters Communicating Meters Communicating Commun	Webers installed in all ISOs Equipment Charge (one time) \$2,000 00	Total revenue for the year	EXPANSES Programming software for new portal (one time) \$20,000 00 Pruchase of servers to host client (3-4 servers) \$20,000.00	Meter communication costs (monthly per moter) \$39.00 Software maniance (monthly 2 hours per) \$200.00	Equipment cost per meter \$750.00	Total expenses	Grass Profit Margin for the year (by month) Salt Income Years 1 to 10 Salt Dial Excenses Years 1 to 10 Salt Excenses Years 1 to 10
0.00 875,000.00		21 21 3,150.00	21 43 6,450.00	0.00	49 107 16,050.00	0 00:0	0 0 0.00 25,650,00	00.0	\$900,650.00	00.0	5,668.00 200.00 6,868.00	00.0	\$6,869.00	\$893,781.00 \$9,832,850.00 \$104,941.00
February 0.00 0.00		21 21 3,150.00	21 43 6,450.00	0 000	49 107 16,050.00	0 0 00	0 0 0.00 25,650.00 171	0.00	\$25,650.00	00.0	6,669.00 200.00 6,869.00	00.0	\$6,869.00	\$18,781.00 \$242,850.00 \$64.941.00
March 0.00 0.00 0.00		21 21 3,150.00	21 43 6,450.00	0.00	49 107 16,050.00	0.00	0 0 0.00 25,650.00	000	\$25,650.00	00.0	6,869.00 200.00 6,869.00	0.00	\$6,869.00	\$18,781.00 \$242,850.00 \$64.941.00
April 0.00 0.00 0.00		21 21 3,150.00	21 43 6,450.00	0 0 0	49 107 16,050.00	008	0 0 0.00 25,650.00	0 00	\$25,650,00	00.0	6,669.00 200.00 6,869.00	0.00	\$6,869.00	\$18,781.00 \$242,850.00 \$64,941.00
0.00 0.00 0.00		21 21 3,150.00	21 43 6,450.00	0.00	40 107 00 050.031	0 0 00	0 0 0.00 25,650.00	0000	\$25,650.00	0.00	6,669.00 200.00 6,869.00	00.00	\$6,969.00	\$18,781.00 \$242,850.00 \$84,941.00
0 00 0 0 0 0 0 0		21 21 3,150.00	22 45 6,750.00	0.00	50 111 16,650.00	0.00	0 0 0.00 26,550.00	12,000.00	\$38,550.00	00.00	6,903.00 200.00 7,103.00	4,500.00	\$11,603.00	\$1,025,400.00
0.00 0.00 0.00 0.00		21 21 3,150.00	22 45 6,750.00	0.00	50 111 16,650.00	0 0 0	0 0 0.00 26,550 00	0.00	\$26,550.00	0.00	6,903.00 200.00 7,103.00	0.00	\$7,103.00	\$19,447.00
August 0.00		21 21 3,160.00	22 45 6,750.00	0.00	50 111 16,650.00	0.0	0 0 0 00 26,550.00	0.00	\$26,550.00	00.0	6,803.00 200.00 7,103.00	00.00	\$7,103.00	\$19,447.00 \$269,400.00 \$72.044.00
September 0.00 0.00 0.00		21 21 3,150.00	22 45 6,750.00	0.00	50 111 16,650.00	00:0	0 0 0.00 26,550 00	0 00	\$26,550.00	00.0	6,803.00 200.00 7,103.00	0.00	\$7,103.00	\$19,447.00 \$269,400.00 \$72.044.00
October 0.00 0.00 0.01 0.00		21 21 3,150.00	22 45 6,750.00	000	50 111 16,650 00	0 000	0 0 0.00 26,550.00	0000	\$26,550.00	0.00 0.00 0.00	6,803.00 200.00 7,103.00	00:00	\$7,103.00	\$19,447.00 \$269,400.00 \$72,044.00
November 0.00 0.00 0.00 0.00		21 21 3,150.00	22 45 6,750.00	0.00	50 111 16,650.00	0 0 0	0 0 0.00 28,550.00	0.00	\$26,550,00	00.0	6,803.00 200.00 7,103.00	00.0	\$7,103.00	\$19,447.00 \$269,400.00 \$72.044.00
Decamber 0.00 0.00 0.00		21 21 3,150.00	22 45 6,750.00	0.00	50 111 16,650.00	0 0 0	0 0 0.00 26,550.00	0.00	\$26,550.00	00.00	6,903.00 200.00 7,103.00	00:00	\$7,103.00	\$19,447.00 \$269,400.00 \$72.044.00
2008 \$0.00 \$475,000.00 \$875,000.00		\$37,800.00	\$79,500 00	90.0\$	\$196,800.00	00.0 \$	\$0.00 \$314,100.00	\$12,000.00	\$1,201,100.00	00:05 00:05	\$81,668.00 \$2,400.00 84,966.00	\$5,250.00	\$89,316.00	\$1,111,784,00 \$13,546,050 00 \$1,159,263,00

\$0.00

\$129,450.00 \$1,553,400.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$129,450.00

\$552,600.00 \$233,100.00 \$332,100.00 7 of a 2 484 36,300 DO 614 46,050.60 0 0 259 19,425.00 a 8 360 27,675.00 484 814 46,050.00 ° 8 259 19,425.00 0 00 369 27,675.00 October 0.00 0.00 0.00 614 46,050.00 ° 8 484 36,300.00 0.00 259 19,425.00 369 27,675.00 September 0.00 0.00 0.00 0 00 484 36,300.00 614 46,050.00 259 19,425.00 389 27,675.00 August 0.00 614 46,050.00 484 36,300 00 0 00 259 19,425.00 0 0 369 27,675.00 888 \$129,450.00 0 8 259 19,425.00 0 8 389 27,675.00 ţ 888 259 19,425.00 0.00 614 46,050.00 0 0 369 27,675.00 888 484 36,300.00 614 46,050.00 259 19,425.00 368 27,675.00 888 484 36,300.00 814 46,050.00 259 19,425.00 369 27,675.00 Merch 0.00 0.00 0.00 259 19,425.00 369 27,675.00 February 0.00 0.00 614 259 19,425.00 369 27,675.00 000 000 000 000 36,300,00 259 19,425.00 369 27,675.00 Customer Monthly Ener. \$75.00
Portal access has per customer
Penetration for 2000 is 35% of Total Customers
Idal Customers 1,755 7 1,382 1,053 4.932 Customers Customers Custorners Customars Customers Total Customers Total revenues from Energy Management Revanue - 2010 Distributor Set Up Fee (one time) Annual License Fee per ISO Total License and Set Up Fees Access Fee (monthly) California Customers. Chicago Customers NYISO Customers. NEISO CUSTOMERS Texas Customers. PJM Customers

POWERWEB TECHNOLOGIES.
NewEnergy Energy Management Customers only

Case 2:02-cv-02733-HB	Docu	ument 132	Filed	1 07/30/2004	Page 16 of 25
Total 2005 5000 5000 5000 5000 5000 5000 500	\$38,700.00	\$484,200 00 \$252,900 00	\$315,000 00 \$259,200.00	\$116,100 00 \$1466,100,00 \$3,019,500,00	
Discerniber 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	43	538 40,350.00 21,075.00	350 28,250.00 288 21,600.00	128 9.875.00 \$122,175.00 \$251,625.00	
Nevember 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	43 3,225.00	538 40,350.00 21,075.00	350 26,250 00 288 21,600 00	129 9,675,00 \$122,175,00 \$251,625,00	
0.00 0.00 0.00 0.00	43 3,225.00	538 40,350.00 281 21,075.00	350 26,250.00 288 21,600.00	129 9,675.00 \$122,175.00 \$251,625.00	
0 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	43 3,225.00	536 40,350.00 281 21,075.00	350 28,250.00 288 21,600.00	129 8,675,00 5122,175,00 \$251,625,00	
0.00 0.00 0.00 0.00	43 3,225.00	538 40,350.00 281 21,075.00	350 28,250.00 288 21,600.00	129 9,875.00 <u>\$122,175.00</u> \$251,825.00	
800 800 800 800	43	538 40,350.00 281 21,075.00	350 26,250.00 288 21,600.00	129 9,875.00 5122,175.00 5251,625.00	
00:0 00:0 10:0	43 3,225.60	538 40,350.00 281 21,075.00	350 26,250.00 288 21,600.00	129 9,675,00 172,175,00 1251,625,00	
000 000 644	43 3,225.00	538 40,350.00 21,075.00	350 26,250.00 288 21,600.00	9,675,00 9,675,00 \$122,175,00 \$251,025,00	
000 000 000	43 3,225.00	538 40,350.00 21,075.00	350 26,250.00 288 21,600.00	9,675,00 8,675,00 8,122,175,00 8,251,625,00 8,251,625,00	
March 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	43 3,225.00	538 40,350.00 281 21,075.00	350 26,250 00 288 21,600.00	129 9,675.00 122,175.00 1251,625.00 1291,625.00	
Fabruary 000 000 000 000	43 3,225.00	538 40,350.00 281 21,075.00	350 26,250.00 288 21,600.00	129 9,675.00 \$122,175.00 \$251,625.00 \$	
000 000 000	43	538 40,350.00 21,075.00	350 26,250.00 288 21,500.00	128 9,875.00 \$122,175.00 \$251,625.00	
Contract Amounts Paid Paid S75.00	Total Customers	1,280	834 685	3,878	
å å	ial Customers Id Customers	Customers	Customers	Customors	
Omai-Link Platform Bayanus - 2021 Distributor Set Up Fee (one time) Annual Librius a Fee per ISO For Castoring Annual Librius Castoring Annual Fees Portal access the per Customer	Publication for 2001 is 42% of 100. Publicationses Access Fee (monthly)	NYISO Customers Access Fee (monbly) NEISO Customers Access Fee (monthly) Chicago Customers	\$ \$	California Customera Cus Access Fee (monthy) Total Customera Total revenues from Energy Management Total revenues years 1.8.2	
- UL	- 1	1	i I	+ ⊭¥ ¥∥	

Case 2:02-cv-0			ımen	nt 132	ı	Filed	07/3	80/2	2004	Page	e 17 o	f 25
	Total 2002 \$0.00 \$0.00 \$0.00	\$72,000.00	\$1,014,300.00	\$1,889,100.00	\$505,800.00	80.0 \$	\$37,800.00	\$3,519,000.00	\$6,538,500,00			
	December 0.00 0.00 0.00 0.00	80 00:0000'9	1,127 84,525.00	2,099 157,425.00	562 42,150.00	9 80	3,150.00	\$293,250.00	\$544,875.00			
	November 0.00 0.00 0.00	80 6,000.00	1,127	2.099 157,425.00	562 42,150.00	0.00	3,150.00	\$293,250.00	\$544,875.00			
	October 0.00 0.00 0.00	80 6,000.00	1,127	2.099	562 42,150.00	000	3,150.00	\$293,250.00	\$544,875.00			
	September 0.00 0.00 0.00 0.00	6,000.00 8,	1,127 84,525.00	2,099 157,425.00	582 42,150.00	o 8	42 3,150.00	\$293,250.00	\$544,875.00			
	August 0.00 0.00 0.00 0.00	80 00,000,0	1,127 84,525.00	2,089 157,425.00	562 42,150.00	0 00	42 3,150.00	\$293,250.00	\$544,875.00			
	00.0 00.0 00.0	80 00.000.00	1,127 84,525.00	2,099 157,425.00	562 42,150.00	0.00	42 3,150.00	\$293,250.00	8544,875.00			
	0.00 0.00 0.00	80 6,000 00	1,127	2,099	562 42,150.00	00:00	42 3,150,00	\$293,250.00	\$54,875.00			
	0.00 0.00 0.00 0.00	80 00:000'9	1,127	2,099 157,425.00	562 42,150.00	0 00:0	42 3,150.00	\$293,250.00	\$544,875.00			
	April 0.00 0.00 0.00 0.00	80 6,000.00	1,127 84,525.00	2,099 157,425.00	562 42.150.00	000	42 3.150.00	\$293,250.00	5544,875.00			
	0.00 0.00 0.00	80 00,000,00	1,127 84,525.00	2,099 157,425 00	562 42,150.00	0.00	42 3,150.00	\$293,250.00	\$544,875,00			
	February 0.00 0.00 0.00	80000.8	1,127 84,525.00	2,099 157,425 00	562 42,150 00	0.00	42 3,150.00	\$283,250.00	\$544,875.00			
	00:0 00:0 00:0	90 900000	1,127 84,525.00	2,099	562 42,150 00	0 000	42 3,150.00	\$293,250,00	\$544,875.00			
	Contract Amounts d	S75.00 Customers 164	2,301	4,284	1,146	0	96 7					
	C Paid Paid	tal Customens Iotal Customers	Customers	Customers	Customers	Customers	Customers	ment				
	Ornal-Link Platform Revenue - 2022 Circhizer Set Up Fee (one line) Annual Leanse Fee per ISO Total License and Set Up Fees Customer Monthly Fees	Portal access fee per customer 575.00 Penetration for 2002 is 49% of Total Customers Eval Customers Customers Access Fee (monthly)	NYISO Customers Access Fee (monthly)	NEISO CUETOMAIS Access Fee (monthly) Chicano Customers	Access Fee (monthly)	Access Fee (monthly)	California Customers Access Fee (monthly) Total Customers	Total revenues from Energy Management	Tojaj revenues years 1 lo 3			

Case 2:02-cv-02733-HB	Doci	ument 1	32	Filed	07/3	0/2004	Page 18 of 25
Total 2005 \$10.00	\$72,000.00	\$1,014,300.00	\$1,889,100.00	\$0.00	\$37,800,00	\$10,057,500,00	
December 0 0.00 0.00 0.00 0.00 0.00 0.00 0.00	8,000,8	1,127	2,099 157,425.00 562 42,150.00	000		\$293,250.00 \$838,125,00.\$	
Novembar 0.00 0.00 0.00 0.00	80 8,000.00	1,127	57,425.00 157,425.00 562 42.150.00	08	42 3.150.00	\$838,125.00	£%
000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	80 00:000:9	1,127 84,525.00	157,425.00 562 42,150.00	0.00	42 3,150.00	\$293,250,00 \$838,125,00	
September 0.00	80 00.000.8	1,127	157,425.00 562 42,150.00	00:0	3.150.00	\$838,125.00 \$838,125.00	
August 0.00	900'000'9	1,127 84,525.00	157,425.00	0.00	42 3,150.00	\$838,125.00	
000 000 444	80.000.00	1,127 84,525.00 2,000	157,425.00 562 42,150.00	0.00	3,150.00	00.752, 858 00.252, 858	
00.0 00.0	80 6.000 00	1,127 84,525 00 2,089	157,425.00	000	3,150.00	\$838,125.00	
600 000 000	80 6,000.00	1,127 84,525.00 2.099	157,425.00 562 42,150.00	0 00	3,150.00	\$838,125.00	
000 000 000	8, DOO: 00	1,127 84,525.00 2.099	157,425.00 562 42,150.00	0 00:0	3,150.00	\$838,125.00	
March 000 0.00	80 6,000.00	1,127 84,525.00 2,089	157,425.00 562 42,150.00	0.00	3,150,00		
Tables 000 000 000 000 000 000 000 000 000 0	80 6,000.00	1,127 84,525 00 2,099	157,425.00 562 42,150.00	0.00	3,150,00	1	
00.0 00.0 0.00	80 6,000.00	1,127 84,525.00 2,099	157,425.00 562 42,150.00	0.00	3.150.00	\$838 125 00	
Contract Amounts Pad Pad	\$75.00 By Y/E 164	2,301	1,146	0	96 7,981		
	Customers	Customers	Custamers	Customers	Customers ement Yr 4		
Ormi-Link Platform Revenue - 2003 Distributor Set Up Fee (one irre) Annual License Fee per ISO Total License and Set Up Fees Customer Manthly Eess	Access fee par customer PuM Customers Access Fee (monthly)	NYISO Customers Access Fee (monthy) NEISO Customers	Access Fee (monthly) Chicago Customers Access Fee (monthly)	Taxas Customers Access Fee (monthly)	Customs Access Fee (monthly) Total Customers Total revenues from Energy Management Yr 4	Total ravenues years 1 to 4	
					·		

	\$13,578,500.00	8					
	\$1,131,275,00 \$1,131,375,00 \$13,578	00 000 815 83 00 052 8623 00 052 8623	\$1,424,625.00		\$293,250.00 \$293,250.00 \$3,519,000.00	\$1, 717,875.00 \$1, 717,875.00 \$20,614 ,500.00	
	17	3 00 092 8828	-		\$293,250.00	_	
	"		~		- 1	51,717,875,00	
	\$1,131,375.00	\$293.250.00	\$1,424,625.00		\$293,250,00	\$1,717,875.00	
	\$1,131,375.00	\$283.250.00	. 1		\$293,250.00	\$1,717,875.00	
	\$1,131,375.00	2293.250.00	\$1,424,625.00		\$293,250.00	51,717,875.00	
	\$1.131.375.00	\$293.250.00	\$1,424,625.00		\$293,250.00	\$1,717,875,00	
	\$1,131,375.00	\$293.250.00	\$1,424,625.00		\$283,250.00	\$1,717,875.00	
	\$1,131,375.00	\$293,250.00	\$1,424,625.00		\$283,250.00	\$1,717,875.00	
	\$1,131,375.00	\$293,250,00	١٦		\$293,250.00	\$1,717,875.00	
	\$1,131,375.00	8283,250,00	\$1,424,625.00		\$283,250.00	\$1,717,875.DO	
	\$1,131,375.00 \$1,131,375.00	\$293,250.00	\$1,424,625.00		\$283,250,00	\$1,717,875.00	
Omni-Link Platform Reythure _2014	Total revenues years 1 to 5	Omni-Link Patform Ravenue - 2005 Total reverues from Engrzy Management Yr 6	Total revenues years 1 to 8	Omri-Link Platform Barnaug - 2006	Total revenues from Energy Management Yr 7	Total revenues years 1 to 7	

Case 2:02-cv-02733-HB		Doc	umer	nt '	132	Fi	lec	d 07/30/2004	
	£3 610 pool or	\$24,133,500,00		\$3.519.000.00	\$27,652,500.00		\$3,519,000.00	531,171,500,00	
	£283.250.00			\$293,250,00	1 8		\$293,250.00	\$2,587,625.00 \$;	
	\$293 250 00			\$293,250.00	"		\$283,250.00	"	
	8283 250 00 828	1 1			**			"	
		17		0000 \$283,250.00	"		00 \$293,250.00	**	
	3 \$293,250,00	~		\$293,250.00	"		\$293,250.00	\$2,597,625.00	
	\$283 250 00	\$2,011,125,00		\$293,250.00	\$2,304,375.00		\$293,250.00	\$2,597,625.00	
	\$293,250.00	\$2,011,125.00		\$293,250.00	\$2,304,375.00		\$283,250.00	52,547,825,00	
	\$293,250.00	1 1		\$293,250 00	\$2,304,375,00		\$283,250.00	\$2,597,625,00	
	\$293,250.00	۱ ۳		\$293,250.00	\$2,304,375,00 \$2		\$293,250.00	\$2,597,625.00 \$2 ₂	
	\$293,250.00	~		\$293,250.00			\$293,250.00 \$29		
	250.00 \$293	l "i		- 1	375.00 \$2,304,375.00		250.00 \$293	825.00 \$2.587,625.00	
	\$283	\$2,011		0 \$293,250,00	\$2,304,37		\$283	\$2,587	
	\$293,250.00	\$2,011,125,00		\$293,250.00	\$2,304,375,00 \$2,304,375,00 \$2,304		\$293,250.00	\$2.597.625.00	
	\$293,250,00	\$2,011,125.00		\$293,250.00	\$2,304,375,00		\$293,250 00	\$2,597,625.00 	
	ement Yr 8			ment Yr 9			ment Yr 10		
c	Energy Manage	1108	_	Energy Manage	1 10 9		Energy Manage	1 to 10	
Omei-Link Piatform Brymrus - 2007	Total revenues from Energy Management Yr 8	Total revenues years 1 to 8	Orani-Link Platform Revenue - 2008	Total revenues from Energy Management Yr 9	Total revenues years 1 to 9	Omni-Link Platform Bayanus : 2001	Total revenues from Energy Management Yr 10	Total feveruse years 1 to 10	
o a Ma	Tot	리	Om Rex	ig.	Jo.	Om. Rev	Tota	<u> 106</u>	

Page 20 of 25

Page 21 of 25

Case 2:02-cv-02733-HE	B Docur	ment 1	32	Filed	l 07	7/30	/2004	Page 22 of 25
Total Year 3 8 775,000 00 \$175,000 00	00'000'0E8\$	\$200,000.00	00:08 00:08	\$32,604.00 \$2,400.00 \$35,004.00	\$75,000.00	\$594,996.00	\$1,027,776.00	
Dacember 0.00 0.00 0.00	95.00 250.00 \$37,500.00	50 \$100,000.00	00.0	\$3,705.00 \$200.00 \$3,905.00	\$37,500.00	\$41,405.00 \$96,095.00	\$178,672.00	
0.00 0.00 0.00 0.00	75.00 200.00 \$30,000.00	00.00	000	\$2,964.00 \$200.00 \$3,164.00	00'0\$	\$3,164.00 \$26,836.00	\$40,154.00	v. West of the second
October 0.00 0.00 0.00 0.00	76.00 200.00 \$30,000,00	00.03	00.0	\$2,964.00 \$200.00 \$3,164.00	\$0.00	\$3,184.00 \$26,836.00	\$40,154.00	
000 000 000 000	76.00 200.00 \$30,000.00	00003	00:0	\$2,964.00 \$200.00 \$3,164.00	\$0.00	\$3,164.00 \$26,836.00	540,154,00	
000 000 000 000	78.00 200.00 \$30,000,00	00.08	0000	\$2,964.00 \$200.00 \$3,164.00	80.00	\$26,836.00	\$40,154.00	
900 900 490	76.00 200.00 \$30,000.00	00.03	00.0	\$2,964.00 \$200.00 \$3,164.00	\$0.00	\$3,164.00 \$26,836.00	\$40,154.00	
00 0 00 0 00 0 00 0	76.00 200.00 \$30,000.00	\$100,000,00	0.00	\$2,964.00 \$200.00 \$3,164.00	\$37,500.00	\$40,664.00	\$185,154.00	
60 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	57 150 150 \$22,500.00	\$0.00	0.00	\$2,223.00 \$200.00 \$2,423.00	80.00	\$2,423.00	\$26,836.00	
00 0 00 0 00 0 00 0	57 150 150 822,500,000	0 03	00.0	\$2,223.00 \$200.00 \$2,423.00	80.00	\$2,423.00 \$20,077.00	\$26,636.00	
00 0 00 0 00 0 00 0	57 150 150 \$22,500,000	\$0.00	00 0 00 0	\$2,223.00 \$200.00 \$2,423.00	00 O S	\$2,423.00	\$26,636.00	
February 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	57 150 150 \$22,500,00	0 00 00 00 00 00 00 00 00 00 00 00 00 0	00.0	\$2,223.00 \$200.00 \$2,423.00	\$0.00	\$20,077.00	\$26,536.00	
00.00.271 00.00.00.271	57 150 150 150 150	\$0.00	000	\$2,223.00 \$200.00 \$2,423.00	\$0.00	\$2,423.00 \$195,077.00	\$376,636.00	
Contract Amounts Pad \$175,000.00	\$150.00 End Y/ Ibres 57 250	52,000.00	Page Side	00 00 25	\$750.00		8	
Orrei-Link Platforn Bannus -1.61.3 Distributor Sal Up Fee (ove kine) Annual Lense Fee Total Lense and Set Up Fees	Customer Monthly Fees (per maler/per region) Meler/Portal Access Fees (monthly) OI YY. BIGE Customer/Melers (1000, Posithe Customers Inc. Communicating Melers 150 Meleor/Portal Access Fees (monthly)	Customer Motess Melens tratailed Equipment Charge (one time)	tour revenue for the year Exploses Programming software for new portal (one lime) Produce of servers to host clent (3-4 servers)	Maler communication costs (monthly per meter) Software maintance (monthly 2 hours per)	Equipment cost per meter	Total expenses Gross Profit Margin for the year (by month)	Gross Profit Margin for years 2 and 3	

POWERWEB TECHNOLOGIES.

BGE Lost Contract

Page 23 of 25

Revenues		2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals	
Locations/Meters Cost per meter	\$20,000.00	60 \$20,000.00 \$1,200,000.00	72 \$240,000.00	74 \$40,000.00	74 \$0.00	74 \$0.00	74 \$0.00	74 \$0.00	74 \$0.00	74 \$0.00	\$1,480,000.00	
Communication fees per year (\$150/Month/Meter)		\$1,800.00 \$108,000.00	\$129,600.00 \$369,600.00	\$133,200.00	\$133,200.00	\$133,200.00 \$133,200.00	\$133,200.00	\$133,200.00	\$133,200.00 \$133,200.00	\$133,200.00	\$1,170,000.00 \$2,650,000.00	Julia
Expenses Programming software for new portal (one time) \$20,000.00 Pruchase of servers to host client (3.4 servers) \$20,000.00 Annual Meter communication costs (\$39/Month/Meter \$468.00 Software maintance (2 Hrs/Month/@\$100 per Hr.) \$2,400.00 Equipment cost per meter \$1,000/Meter \$1,000.00 Installation of Meter Costs (\$3000/Meter) \$3,000.00	\$20,000.00 \$20,000.00 er \$468.00 \$2,400.00 \$750.00 \$3,000.00	\$20,000.00 \$20,000.00 \$28,080.00 \$2,400.00 \$45,000.00 \$180,000.00 \$295,480.00	\$0.00 \$33,696.00 \$2,400.00 \$9,000.00 \$36,000.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$1,500.00 \$6,000.00 \$44,532.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$37,032.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$37,032.00	\$0.00 \$0.00 \$2.400.00 \$2,400.00 \$0.00 \$37,032.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$37,032.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$0.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$37,032.00	\$20,000.00 \$20,000.00 \$20,000.00 \$21,600.00 \$55,500.00 \$55,500.00	1102 111
Gross Profil Margin	- N	\$1,012,520.00	\$288,504.00	\$128,668.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00 \$2,006,700.00	2,006,700.00	ou c

Omni-Link Platform Verizon

	S Total		76 \$560 455		04	\$0	72 \$2 126 444			47 \$2,779,507	00 54 405 500		49 \$4,669,512	25 \$12.738.668	, ,	,,	61 \$10,449,705	ACT 8718 704	+		31 \$56,630,154	En 5215 000		000 \$5,775,000	34 CES 620 154
	Third Year Fees	Amount	\$207 576	C' 1019			\$787 572		LZ£,00€¢	\$1,029,447	C1 BER DO	0,000,0	\$1,729,449	\$4 718 025	0 0 0 0	\$5,006,034	\$3.870,261	4 0000	\$200,440	\$729,000	\$20.974.131			\$1,925,000	622 BOO 131
	E.M. Monthly	Fee \$75	£17 208	067,114	20	9	CR 631	7 100	\$80,527	\$85.787	6420 750	001,001	\$144,121	\$393 169	200	\$417,170	\$322.522	100	171,224	\$60,750	\$1 747 844				
Third year	nenetration	1.0%	224	167	0	0	975	5	1074	1144	0101	000	1922	5742	25.75	5562	4300		295	810	23305				
	Cooper Face	Amount	0400000	4180,818.40	\$0.00	80.00	00 7 70 00 7 6	\$700,014.00	\$869,688.90	\$926,502,30	00 00 00 00 00	\$1,498,500.00	\$1,556,504.10	CA 24E 222 ED	44,440,444.30	\$4,505,430.60	C3 483 234 90	00:1001:00	\$238,901.40	\$656,100.00	C18 876 717 90	00:11	0.6	\$1,925,000	0.00
	The state of the	E.M. MORUIIY	000000	\$15,568.20	\$0.00	00 03	900	08.700,80	\$72.474.08	C77 208 53	00.004,114	\$124,875.00	\$129 708 68	ent 000	\$333,831.88	\$375,452,55	6200 280 58	\$230,203.00	\$19,908.45	\$54,675.00	64 672 050 82	20814 \$1,013,033.03			
	Second year	penetration	- 1	208	0		2 6	788	996	1 020	070'-	1,665	1 729		4,718	5 006	0.000	מ'פ'ר	265	729	14000	*/A07			
	i	First Year Fees	Allount	\$166,061	OS.		9	\$630,058	\$773 057	£000 EE0	9053,330	\$1,332,000	E1 383 550	300,000,000	\$3,774,420	\$4 004 R27	000000	\$0,080,209	\$212,357	\$583 200	1000100	CD5,8/7,014	\$215,000	61 925 000	U. 10.000
		<u></u>	C/+ 88-1	\$13,838	Ş	3 6	2	\$52,505	CEA 421	00000	000'00¢	\$111,000	£115 207	103,01	\$314,535	£333 736	7000	110,862 4	\$17.696	C48 600	200,000	\$1,398,275			
	First year	penetration	U.8 %	185		•	>	200	250	9 6	CLA	1 480	1 537	2	4,194	7 750	200	3,440	236	874	2	18,644			
		Total C & 1	Customers	23064	00000	000/01	5	87508	107360	600.01	114383	185000	10000	192101	524225	966933	022000	430029	29494	0001	00010	2,517,459	ć	. ט	ø
Lost Contracts	Energy Mgmt Services		Offility	00 10	- (III)	Z Allegneny	3 Pinpoint	4 NSTAR		ט כרפא	e GPU	7 DIE	70.7	S LAUWF	ECS. O	1 1 0 0	10 PG	11 ConEd	42 Conscrive		13 MIDAINERICA		Get auton received	riisi year seruh ie	Annual License lee